



# Individual Attention and Expert Advice Results in Savings for RNBT

## The Brief

From early beginnings as the Grand Fleet Fund, the Royal Naval Benevolent Trust now supports the men and women of the Royal Navy and Royal Marines with donations totalling more than £4 million each year along with the management of a dedicated care home in the South-East.

Based in Portsmouth, the Royal Naval Benevolent Trust offers help to the 'RNBT Family' in times of need including grants for individuals and annuities for older people.

## The Solution

- A detailed review of utility procurement processes to identify cost saving opportunities and best value suppliers to meet business needs
- The restructure of energy tariffs across three different suppliers
- Identification of a more efficient and effective telecoms service

## The Benefit

- Savings in excess of 20% in electricity and gas costs in less than 12 months
- Identification of savings totalling more than 15% in telecoms charges
- Comprehensive solutions, expert advice and no-risk enabling the effective management of utility providers and costs

“UES has enabled RNBT to make substantial savings especially when utility prices have been rather volatile. Their market knowledge on both price and supplier reliability has been very helpful. The cost, which is a percentage of achieved savings, is very fair and the individual attention given is excellent.”

Peter Gunner, Financial Controller



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